



## **BUSINESS DEVELOPMENT CONSULTANT**

- **Are you a proactive, assertive, strategic thinker who loves to win?**
- **Are you a business-minded consultative analytical thinker with enough charm to influence people?**
- **Are you looking to be in control of your career and earning potential?**
- **Do you want a growth-oriented role in a fast-growing international company with a proven model for success?**

If so, as a Business Development Consultant for Rocket Station, you will help fast-growth entrepreneurs connect with business process solutions that help them scale. We have qualified leads, a proven process, and a product that works – now, we are looking for hungry, talented and tenacious growth-minded sales people to close opportunities. This is a consultative, business-minded sale where you have uncapped earning potential and upward mobility in a fast-growing entrepreneurial organization.

Rocket Station maximizes the value of entrepreneurial organizations by mapping and streamlining operational processes, and outsourcing the heavy operational lifting to well-trained virtual assistants. We serve clients all over the U.S. in a variety of business ventures including real estate as our primary market.

Qualified applicants must love working virtual communication systems to generate opportunity, working with channel partners, generating interest, qualifying prospects and closing sales. You will be a front line representative of the company and will have a dedicated Virtual Assistant helping to manage leads, set appointments and ultimately optimize time with prospective clients.

### **Specifically, you will**

- **Meet virtually with entrepreneurial clients to assess their needs, create a solution, and close the deal on a consultative service offering**
- **Add value to high-pace, no-nonsense entrepreneurs by solving their pain points**
- **Be accountable to generate revenue and growth**
- **Help ensure new clients are successfully transitioned to operations**

If you can keep up, want to grow, and love driving outcomes, go to [apply.rocketstation.com](https://apply.rocketstation.com)

This is not a job for the faint of heart, but the opportunity is huge for the right player.

Rocket Station is headquartered in Dallas, TX and is a leading business process-outsourcing provider for innovative companies. We hire and train top talent to help our clients launch an efficient, scalable & profitable business with an ultimate focus and goal to deliver a world-class customer experience.